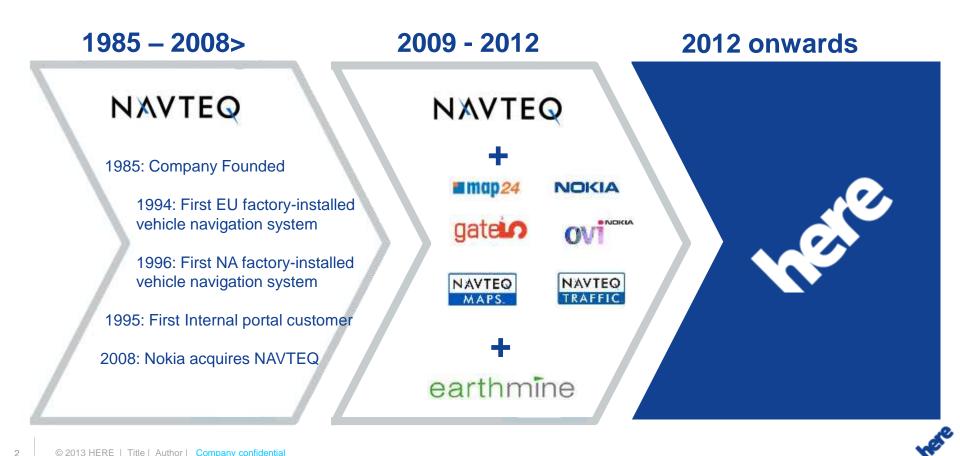
Challenges and Benefits of Integrating Geographic Intelligence to Business Management MundoGEO

Presented by Ricardo Pinheiro Account Executive, Enterprise June 2013 Company confidential



### **Building the Location Company**



### We Have a Vision

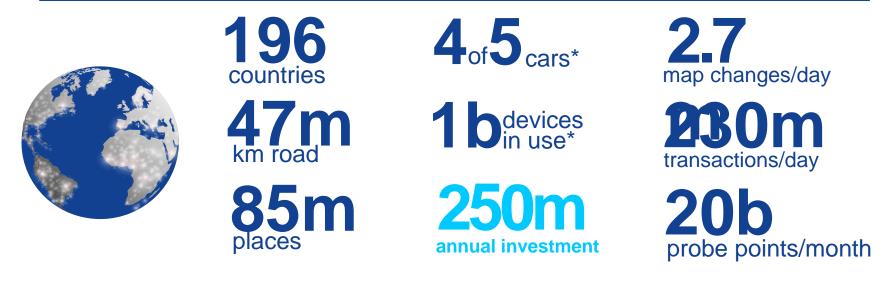
A new brand for our new location cloud that delivers the world's best maps and location experiences across screens and operating systems.



At HERE, we believe in maps that make us more human. Therefore, we create maps for life that make sense of the real world.



# HERE: A Superior Map and Unmatched Capabilities



\*cars with integrated navigation powered by HERE map content; devices using HERE map content



### The Largest, Most Highly Trained Cartography Team On The Planet



### 1,400 Production Technicians, 1200 Field Analysts, 180+ Offices in 60 countries, Over 250+ vehicles



### **Deepest Toolbox for Map Building**

- Heat Maps / Activity data
- Source Metrics
- Consumer Research
- Community
- Point Addressing
- Probe
- Local Cartography Teams
- Real World Testing

Maintenano Sainting Sainting Sainting f.tecute Updates Quality Test Test Norio Real world testing program against ground truth in hundreds of global locations

- Quality Processes
- Local Cartography Teams
- Vehicle Fleet
- Automation
- Probe
- Communities
- Global Production Centers
- Process certification (ISO)

HERE True Vehicle, the New Generation On the Read super fast image processing

45 True

150 Earthmine

206 Multicam

The most comprehensive data collection platform in the world



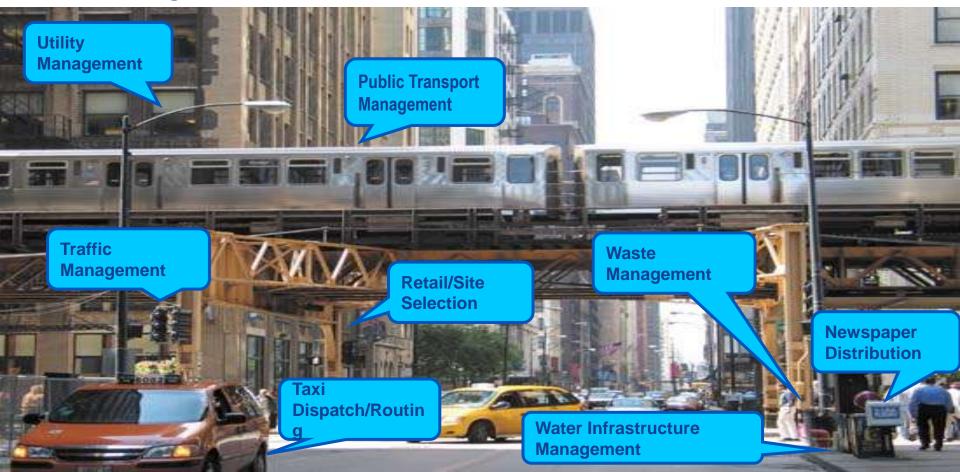


### Leading Brands Using HERE

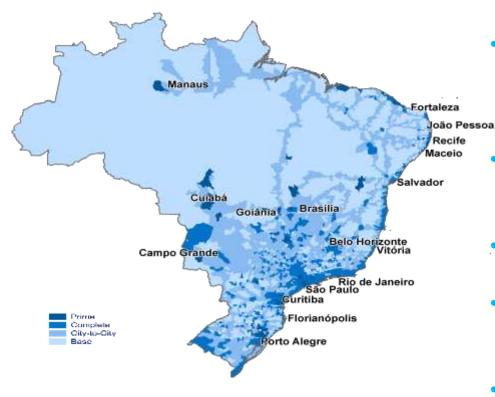


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### **Providing Superior Location for Enterprise Solutions**



# Brazil



- 61% Prime & Complete Population Coverage
- Leading Visuals content provider in Brazil (3D City Models & 2D Generic Junctions)
- 400K Core POIs, 1.9M Supplemental Listing POIs
- Over 400 Landmarks available
- Transit and Pedestrian Content for the Top 22 Cities in Brazil
- Traffic available in 13 major markets

## **Brazil Advanced Content Portfolio**

#### Navigation (Drive & Walk)

Transit and

Environmental

Venues

Zones

Pedestrian Content



- Speed Limits
- Toll Cost
- Extended Lanes and Lane Markings
- Safety Cameras
- Voice Phonetic Transcriptions

#### Point of Interest



Core POI

şη)

- Supplemental Listings
- Fuel Types
- Fuel Prices
- Air Travel Status

#### Visuals



- 2D Signs
- 3D Junctions
- 2D Junctions
- 2D Generalized Junctions/Signs
- Advanced 3D City Models
- Basic 3D City Models
- 2D/3D Landmarks

#### Address & Enterprise



Address Range

Trucks<sup>™</sup>



- Census Boundaries
- Postal Code Points
- Postal Code Boundaries

#### Traffic



- HERE Traffic
- TMC Location Codes



### Trucks

Enables sophisticated truck navigation as well as routing and dispatch optimization

- Attributes for the fleet industry and truck drivers
- Key attributes include height, weight, and length restrictions, dangerous goods limitations, hazmat and truck related warning signs



Trucks

#### **Reduce Costs:**

 Reduce fuel consumption/ Fewer unscheduled stops and reroutes/ Avoid damages/ Increase dispatching flexibility

#### Improve Customer Service:

 More timely deliveries/ Improved fleet efficiency/ Improved delivery time estimations



### **Powerful Platform**



### Leader in Map Content and Coverage

- INVESTMENT We invest more in map making and maintenance than anybody else
- TECHNOLOGY- We deploy the most advanced map making tools & processes
- **QUALITY** We test 350+ cities annually
- PEOPLE- We have the largest, most highly trained, and geographically dispersed cartography team in the world
- AUTOMOTIVE GRADE QUALITY 4 out of 5 cars with integrated navigation systems are powered by our maps
- COVERAGE & CONSISTENCY- We offer 196 total countries (47M total km) with 92 fully navigable countries all built to one common global specific
- PORTFOLIO We offer unique content that no one else can offer
  - PLAFFORM A powerful platform



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Company confidential